ulap | ZOOM

CASE STUDY

Top Energy Firm uses ULAP for Global Zoom Deployment

Accelerates Digital Transformation using ULAP Secure IP, SBC and Zoom

AT A GLANCE

INDUSTRY

Oil & Gas Industry

CHALLENGES

- **Unreliable connections**: Ensure seamless and secure access to Zoom for every user.
- **Downtime disruptions**: Implement a bulletproof "always-on" solution with instant failover for uninterrupted meetings.
- **Platform complexity**: Unify your video conferencing experience and consolidate vendors for effortless management.

RESULTS

- **Simplified Management, Reduced Costs**: ULAP facilitated vendor consolidation, streamlining management and reducing overall costs.
- **Uninterrupted Global Productivity**: ULAP implemented a fully redundant global network, ensuring seamless connectivity and uninterrupted access to Zoom Phone and ZCX for all users, regardless of location.
- **Guaranteed Security**: ULAP Secure IP enforced a robust security posture everywhere, including enterprise apps such as Zoom

COMPANY PROFILE

A large, publicly traded energy company operating in all areas of the oil and gas industry, including exploration and production, refining, distribution and marketing, power generation and trading. The company has a regional presence in over 60 countries and employees close to over 70,000 employees across corporate and field sites.

EMPOWERING A MOBILE WORKFORCE FOR SECURE SUCCESS

With the growing challenges of adapting to a mobile and disparate workforce, this energyfirm needed to give their users the flexibility and performance needed to conduct their everyday duties securely. One challenge was giving users a high-quality experience for all Enterprise and SaaS applications. With their existing secure access solution, there were a handful of Enterprise-hosted applications which were either not meeting the requirements for user experience or simply not working at all.

BEATING OUT THE COMPETITION

Other solutions failed to meet the energy firm's complex digital transformation needs. Here's how ULAP quickly rose to the challenge and delivered unique and differentiated value:

1

ULAP made Zoom (Phone and CCaaS) apps work well, where none of the incumbent solutions were successful.

2

ULAP provided fully redundant, secure access to all site locations to the Zoom Cloud Infrastructure.

3

ULAP exceeded targets on the company's global cost savings initiatives .

Streamline Global Expansion with ULAP Networks. ULAP's secure and reliable solutions slash new terminal onboarding times from 4 months to just 30 days, empowering you to activate new locations on our secure and reliable global platform at unprecedented speed. This frictionless process saves time, money, and ensures a smooth experience for your end users.

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