

# Top Energy Firm uses ULAP for Global Zoom Deployment

Accelerates Digital Transformation using ULAP Secure IP, SBC and Zoom



## AT A GLANCE

### INDUSTRY

- Oil & Gas Industry

### GLOBAL SITES:

- Papua New Guinea, China, Indonesia, Qatar, Thailand, UAE, Saudi Arabia, Nigeria, Angola, Kazakhstan, Turkey, Germany, Egypt

### CHALLENGES

- **Unreliable connections:** Ensure seamless and secure access to Zoom for every user.
- **Downtime disruptions:** Implement a bulletproof "always-on" solution with instant failover for uninterrupted meetings.
- **Platform complexity:** Unify your video conferencing experience and consolidate vendors for effortless management.

### RESULTS

- **Simplified Management, Reduced Costs:** ULAP facilitated vendor consolidation, streamlining management and reducing overall costs.
- **Uninterrupted Global Productivity:** ULAP implemented a fully redundant global network, ensuring seamless connectivity and uninterrupted access to Zoom Phone and ZCX for all users, regardless of location.
- **Guaranteed Security:** ULAP Secure IP enforced a robust security posture everywhere, including enterprise apps such as Zoom

## COMPANY PROFILE

A large, publicly traded energy company operating in all areas of the oil and gas industry, including exploration and production, refining, distribution and marketing, power generation and trading. The company has a regional presence in over 60 countries and employees close to over 70,000 employees across corporate and field sites.

## EMPOWERING A MOBILE WORKFORCE FOR SECURE SUCCESS

With the growing challenges of adapting to a mobile and disparate workforce, this energy firm needed to give their users the flexibility and performance needed to conduct their everyday duties securely. One challenge was giving users a high-quality experience for all Enterprise and SaaS applications. With their existing secure access solution, there were a handful of Enterprise-hosted applications which were either not meeting the requirements for user experience or simply not working at all.

## BEATING OUT THE COMPETITION

Other solutions failed to meet the energy firm's complex digital transformation needs. Here's how ULAP quickly rose to the challenge and delivered unique and differentiated value:



**1** ULAP made Zoom (Phone and CCaaS) apps work well, where none of the incumbent solutions were successful.



**2** ULAP provided fully redundant, secure access to all site locations to the Zoom Cloud Infrastructure.



**3** ULAP exceeded targets on the company's global cost savings initiatives .

Streamline Global Expansion with ULAP Networks. ULAP's secure and reliable solutions slash new terminal onboarding times from 4 months to just 30 days, empowering you to activate new locations on our secure and reliable global platform at unprecedented speed. This frictionless process saves time, money, and ensures a smooth experience for your end users.