



US Investment Firm uses ULAP solutions for Zoom Phone in India



Zoom Phone



ULAP Application WAN

COMPANY FACTS



- 2024 Revenue: +\$200 million
- Headcount: +1,800 employees
- Operating in 15 global cities
- Headquartered: United States

COMPANY PROFILE

Our client is an American private investment firm that specializes in private equity, venture capital, credit, public equity, impact investing life sciences, crypto, tech opportunities, partnership opportunities, special situations, and real estate.

The firm invests across a range of industry sectors and geographic regions and now operates over 20 offices in North America, Europe, Asia, and Australia.

ULAP's Smart Cloud and Application WAN stands out from other solutions.

Its ability to introduce new solutions for Zoom and others, highlights ULAP's agility and coverage around the globe, making it unique.

Digital Telecommunications Project Leader
US Investment Firm



OUR CLIENT USES ULAP TO:



Deploy modern cloud solutions such as Zoom Phone with high-quality connectivity to enable seamless global collaboration between India and US offices



Consolidate and modernize the investment firm's Indian operations onto a unified cloud platform while preserving local corporate identities

THE CHALLENGE



Our client had to navigate regulatory and network challenges before it could use Zoom to bridge Indian and US based teams



Local laws prohibit the migration or porting of local resources for international use.



International companies must use local resources to maintain brand consistency across borders.



Our client aimed to modernize its communication system by standardizing on Zoom Phone.

CONCLUSION

ULAP provided a fast and tailored solution to meet our client's corporate global strategy. Specifically, ULAP provided a robust, regulatory-compliant solution to connect the investment firm's US and Indian offices via Zoom Phone, ensuring seamless communication and collaboration. By leveraging ULAP Smart Cloud and Application WAN solutions, the company streamlined its global operations and improved productivity, while maintaining brand identity as well as compliance with local regulations.

Our client intends to continue expanding its requirements and deployments in other countries. The company has peace of mind moving forward due to ULAP's responsiveness, creativity, and technical innovation.

